



The Future Of Modern Manufacturing



Milan Málek
Co-founder & CEO



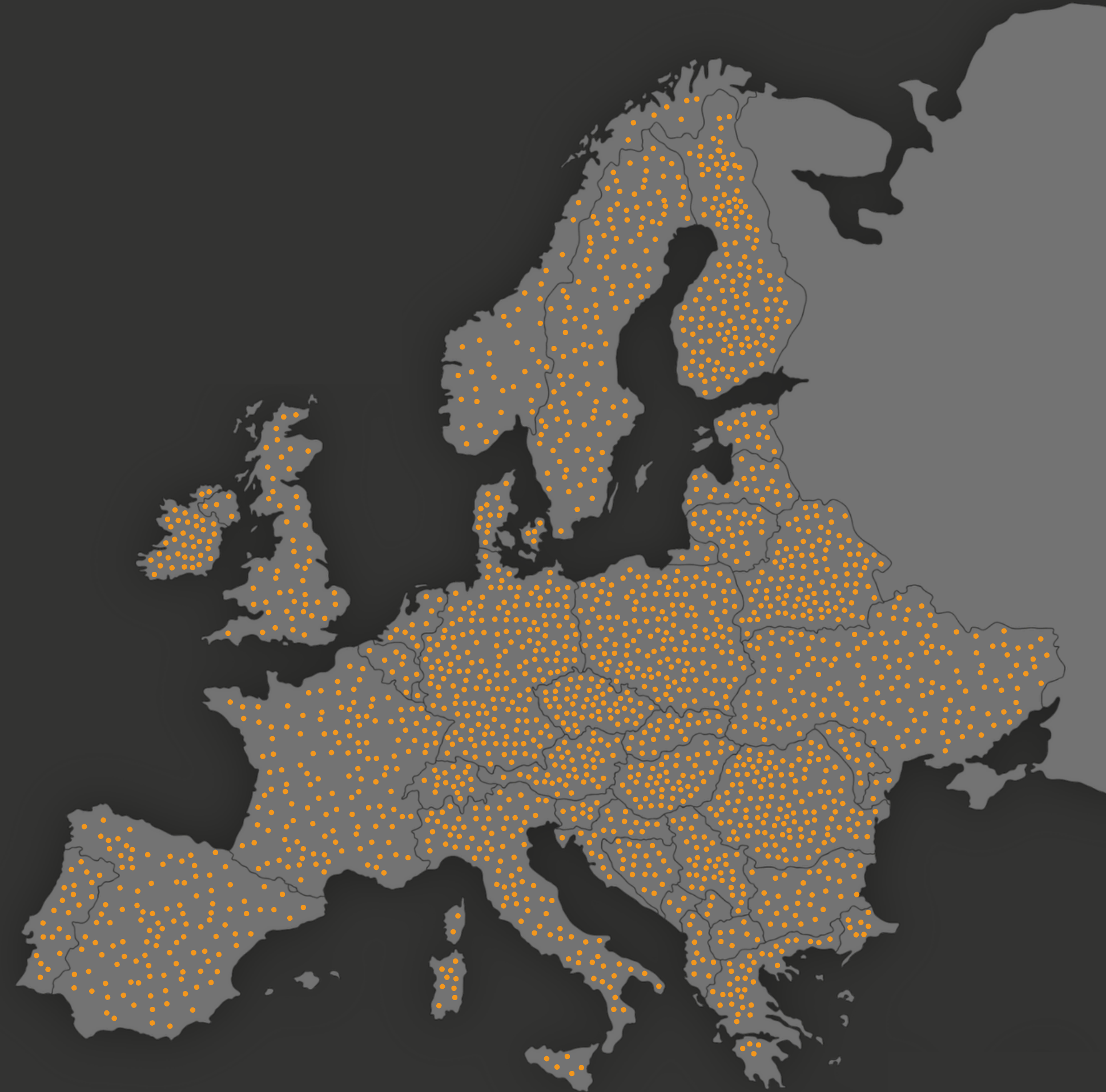
Manufacturing in Europe:

- Import is less popular than ever
- Huge gap between large and small businesses
- Demand for local products
- Driven by sustainability.
- Highly fragmented
- Industry 4.0

1 000 000+ manufactureres

Yet,

Europe is struggling to be competetive.



Meet John, the Small Manufacturer.

John wants to focus on what he does best - manufacturing, but is weighed down by extra tasks.



Trying to promote his business online,

Responding promptly to customer questions and concerns,

Price negotiation.

There are over **1 000 000** of small or medium manufacturers in Europe.



Meet Kate, the Procurement Specialist.

Routine sourcing tasks pull Kate from strategic priorities.

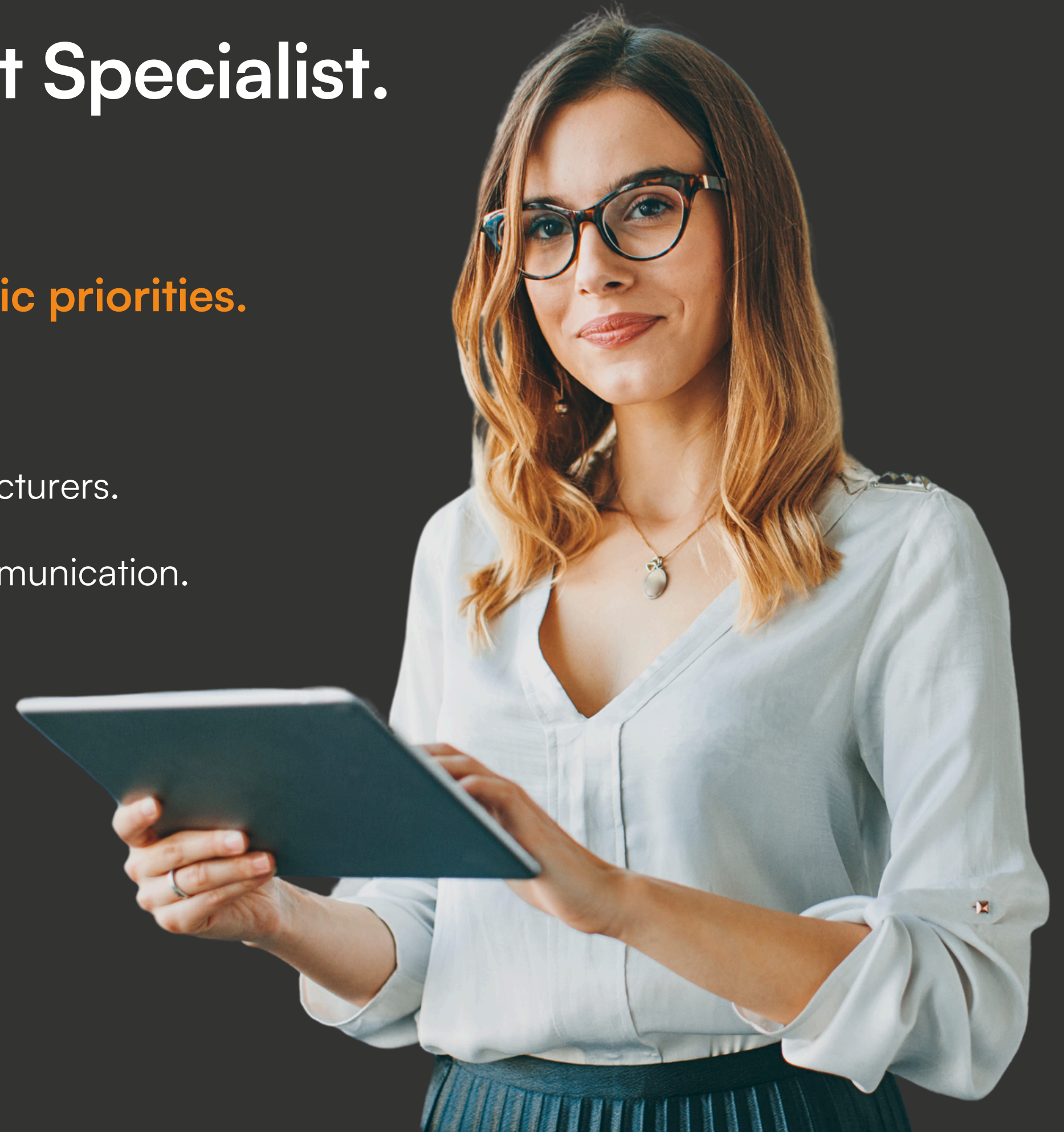


Navigating Europe's vast market of over a million manufacturers.

Time-intensive tasks like pricing, quality checks, and communication.

Ongoing follow-ups for timely deliveries and updates.

There are over **500 000** of procurement specialists in Europe.



What separates Kate and John?



Technical Knowledge
Generation
Culture
Fragmenation
Digitalisation
Industry 4.0
On shoring
Aging
ESG
EDI



PARTORY & Our Mission

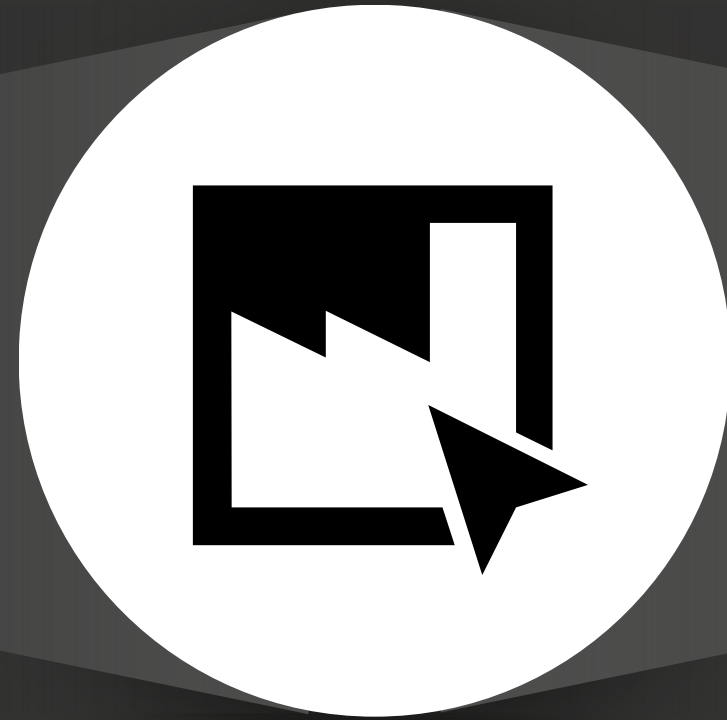
Machine Learning-powered platform for Procurement and Manufacturers

For suppliers, we serve as an external sales representative, enabling them to focus solely on production without the added pressure of navigating tasks outside their expertise

For Procurement, we act as a buddy, handling time consuming processes of sourcing, comparing prices, and managing technical communications.



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Add me on 



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